

SENATE BILL 351

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HB 1112/02 - ECM

2003 Regular Session
3r1512

By: **Senators Teitelbaum and Grosfeld**
Introduced and read first time: January 31, 2003
Assigned to: Finance

A BILL ENTITLED

1 AN ACT concerning

2 **Health Insurance - Managed Behavioral Health Care Organizations -**
3 **Expense and Loss Ratios and Reports**

4 FOR the purpose of requiring certain carriers to submit a certain annual report that
5 meets certain specifications; requiring the Maryland Insurance Commissioner
6 to establish a certain methodology by regulation; requiring certain managed
7 behavioral health care organizations and certain carriers that are required to
8 file a certain annual report to perform an audit of certain data in the report;
9 requiring a certain fine to be imposed on certain carriers that fail to file a
10 certain report; requiring certain carriers to provide information contained in a
11 certain annual report to members, prospective members, and the general public;
12 requiring the Commissioner to make certain reports publicly available; defining
13 certain terms; and generally relating to certain managed behavioral health care
14 organizations and certain carriers.

15 BY repealing and reenacting, with amendments,
16 Article - Insurance
17 Section 15-127
18 Annotated Code of Maryland
19 (2002 Replacement Volume and 2002 Supplement)

20 BY repealing and reenacting, without amendments,
21 Article - Insurance
22 Section 15-605
23 Annotated Code of Maryland
24 (2002 Replacement Volume and 2002 Supplement)

25 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF
26 MARYLAND, That the Laws of Maryland read as follows:

1

Article - Insurance

2 15-127.

3 (a) (1) In this section the following words have the meanings indicated.

4 (2) "BEHAVIORAL HEALTH CARE ADMINISTRATIVE EXPENSES" MEANS
5 ANY EXPENSES THAT ARE NOT INCURRED FOR DIRECT CARE EXPENSES INCLUDING
6 THE FOLLOWING EXPENSES FOR ADMINISTRATIVE FUNCTIONS:

7 (I) BILLING AND COLLECTION EXPENSES;

8 (II) ACCOUNTING AND FINANCIAL REPORTING EXPENSES;

9 (III) QUALITY ASSURANCE AND UTILIZATION MANAGEMENT
10 PROGRAM OR ACTIVITY EXPENSES;

11 (IV) PROMOTION AND MARKETING EXPENSES;

12 (V) TAXES, FEES, AND ASSESSMENTS;

13 (VI) LEGAL EXPENSES;

14 (VII) SALARY EXPENSES FOR EMPLOYEES THAT ARE NOT RELATED
15 TO THE DELIVERY OF DIRECT CARE EXPENSES TO PATIENTS;

16 (VIII) COMPUTER EXPENSES;

17 (IX) PROVIDER CREDENTIALING;

18 (X) COLLECTION AND REVIEW OF TREATMENT PLANS;

19 (XI) AUDITING THE FINANCIAL REPORT SUBMITTED TO THE
20 COMMISSIONER UNDER THIS SECTION;21 (XII) QUALITY ASSURANCE, STANDARDS OF CARE, OR UTILIZATION
22 MANAGEMENT PROGRAM OR ACTIVITY EXPENSES;

23 (XIII) DEBT PAYMENT AND DEBT SERVICE; AND

24 (XIV) OTHER GENERAL AND ADMINISTRATIVE EXPENSES.

25 (3) "BEHAVIORAL HEALTH CARE LOSS RATIO" MEANS THE TOTAL
26 INCURRED DIRECT BEHAVIORAL HEALTH CARE EXPENSES DIVIDED BY THE
27 REVENUE FROM PREMIUMS AND RELATED REVENUE, EXPRESSED AS BOTH A
28 DOLLAR FIGURE AND AS A PERCENTAGE.29 [(2)] (4) "Behavioral health care services" means procedures or services
30 rendered by a health care provider for the treatment of mental illness, emotional
31 disorders, drug abuse, or alcohol abuse.

1 [(3)] (5) "Carrier" means:

2 (i) a health insurer;

3 (ii) a nonprofit health service plan;

4 (iii) a health maintenance organization;

5 (iv) a preferred provider organization;

6 (v) a third party administrator; [or]

7 (vi) except for a managed care organization as defined in Title 15,

8 Subtitle 1 of the Health - General Article, any other person that provides health

9 benefit plans subject to regulation by the State; OR

10 (VII) ANY SUBSIDIARY OR AFFILIATED ENTITY OF A PERSON LISTED
11 IN ITEMS (I) THROUGH (VI) OF THIS PARAGRAPH.

12 [(4)] (6) "Direct BEHAVIORAL HEALTH care expenses" means [the] ANY
13 payment to a BEHAVIORAL health care provider by a managed behavioral health care
14 organization for the provision of DIRECT behavioral health care services to a member
15 INCLUDING:

16 (I) ALL DIRECT CLINICAL SERVICES TO A PATIENT PERFORMED BY
17 A BEHAVIORAL HEALTH CARE PROVIDER; AND

18 (II) 50% OF SERVICES PROVIDED BY A MANAGED BEHAVIORAL
19 HEALTH CARE ORGANIZATION FOR CRISIS SCREENING AND REFERRAL SERVICES.

20 [(5)] "Direct payments" means the money that a carrier disburses to a
21 managed behavioral health care organization for the provision of behavioral health
22 care services to a member.

23 [(6)] (7) "Managed behavioral health care organization" means a
24 company, organization, PRIVATE REVIEW AGENT, or subsidiary that:

25 (i) contracts with a carrier to provide, undertake to arrange, or
26 administer behavioral health care services to members; [or]

27 (ii) otherwise makes behavioral health care services available to
28 members through contracts with health care providers; OR

29 (III) CONTRACTS DIRECTLY WITH AN EMPLOYER TO PROVIDE OR
30 ADMINISTER BEHAVIORAL HEALTH CARE SERVICES TO EMPLOYEES ON BEHALF OF
31 THE EMPLOYER.

32 [(7)] (8) (i) "Member" means an individual entitled to behavioral
33 health care services from a carrier or a managed behavioral health care organization
34 under a policy or plan issued or delivered in the State.

1 (ii) "Member" includes a subscriber.

2 [(8) "Mental health expense ratio" means the ratio of the total incurred
3 direct care expenses for behavioral health care services in relation to the total direct
4 payments for behavioral health care services.]

5 (9) "PREMIUMS AND RELATED REVENUE" MEANS REVENUE RECEIVED
6 FROM:

7 (I) PREMIUMS FROM A BEHAVIORAL HEALTH CARE POLICY OR
8 PLAN ISSUED OR DELIVERED IN THE STATE;

9 (II) CAPITATED FEES FOR BEHAVIORAL HEALTH CARE SERVICES
10 CALCULATED ON A PER MEMBER PER MONTH BASIS; AND

11 (III) ANY INTEREST THAT ACCRUES ON THE REVENUE RECEIVED
12 UNDER ITEMS (I) AND (II) OF THIS PARAGRAPH.

13 [(9)] (10) "Provider" means a person licensed, certified, or otherwise
14 authorized under the Health Occupations Article or the Health - General Article to
15 provide health care services.

16 (11) "TOTAL REVENUE" MEANS ALL REVENUE RECEIVED BY A CARRIER
17 OR MANAGED BEHAVIORAL HEALTH CARE ORGANIZATION INCLUDING REVENUE
18 FROM INVESTMENTS.

19 (B) THIS SECTION DOES NOT APPLY TO A PERSON THAT:

20 (1) FOR AN ADMINISTRATIVE FEE ONLY, SOLELY ARRANGES A PROVIDER
21 PANEL FOR A CARRIER FOR THE PROVISION OF BEHAVIORAL HEALTH CARE
22 SERVICES ON A DISCOUNTED FEE-FOR-SERVICE BASIS; AND

23 (2) DOES NOT ASSUME ANY RISK FOR PROVIDING BEHAVIORAL HEALTH
24 CARE SERVICES TO MEMBERS.

25 [(b)] (C) (1) A carrier that owns or contracts with a managed behavioral
26 health care organization shall distribute to its members at the time of enrollment an
27 explanation of:

28 [(1)] (I) the specific behavioral health care services covered and the
29 specific exclusions under the member's contract;

30 [(2)] (II) the member's responsibilities for obtaining behavioral health
31 care services;

32 [(3)] (III) the reimbursement methodology that the carrier and managed
33 behavioral health care organization use to reimburse providers for behavioral health
34 care services; and

1 [(4)] (IV) the procedure that a member must utilize when attempting to
2 obtain behavioral health care services outside the network of providers used by the
3 carrier or managed behavioral health care organization.

4 [(c)] (2) The explanation that a carrier is required to distribute under
5 [subsection (b)(3) of this section] PARAGRAPH (1)(III) OF THIS SUBSECTION shall be
6 consistent with § 15-121(c) of this subtitle.

7 [(d)] The Commissioner shall adopt regulations to carry out the provisions of
8 this section.]

9 [(e)] (D) (1) Except as provided under paragraph (2) of this subsection, on or
10 before [March 1] JUNE 1 of each year, each carrier that provides behavioral health
11 care services through a company owned wholly or in part by the carrier or through a
12 contract with a managed behavioral health care organization shall file with the
13 Commissioner, on the form required by the [Commissioner, the mental health
14 expense ratio for the provision of behavioral health care services to members.]
15 COMMISSIONER:

16 (I) THE DIRECT BEHAVIORAL HEALTH CARE EXPENSES FOR THE
17 PRECEDING CALENDAR YEAR; AND

18 (II) THE INFORMATION REQUIRED TO BE COLLECTED BY A
19 CARRIER UNDER SUBSECTION (E) OF THIS SECTION.

20 (2) The requirements of paragraph (1) of this subsection do not apply
21 when a company, for an administrative fee only, solely arranges a provider panel for a
22 carrier for the provision of behavioral health care services on a discounted
23 fee-for-service basis.

24 (E) (1) ON OR BEFORE MARCH 1 OF EACH YEAR, AN ANNUAL AUDITED
25 REPORT THAT MEETS THE SPECIFICATIONS OF PARAGRAPH (2) OF THIS SUBSECTION
26 SHALL BE SUBMITTED TO THE COMMISSIONER BY:

27 (I) A CARRIER THAT PROVIDES BEHAVIORAL HEALTH CARE
28 SERVICES THROUGH A COMPANY OWNED WHOLLY OR IN PART BY THE CARRIER;

29 (II) A CARRIER THAT PROVIDES BEHAVIORAL HEALTH CARE
30 SERVICES THROUGH A CONTRACT WITH A MANAGED BEHAVIORAL HEALTH CARE
31 ORGANIZATION; AND

32 (III) ANY CARRIER THAT ASSUMES RISK FOR PROVIDING
33 BEHAVIORAL HEALTH CARE SERVICES TO MEMBERS.

34 (2) THE ANNUAL REPORT REQUIRED UNDER THIS SUBSECTION SHALL:

35 (I) BE SUBMITTED ON A STANDARD FORM DEVELOPED BY THE
36 COMMISSIONER; AND

1 (II) INCLUDE FOR THE PRECEDING CALENDAR YEAR THE
2 FOLLOWING DATA:

3 1. THE TOTAL REVENUE, TOTAL PREMIUM AND RELATED
4 REVENUE, TOTAL DIRECT BEHAVIORAL HEALTH CARE EXPENSES, BEHAVIORAL
5 HEALTH CARE ADMINISTRATIVE EXPENSES, AND PROFIT OR LOSS, EXPRESSED IN
6 DOLLARS; AND

7 2. THE BEHAVIORAL HEALTH CARE LOSS RATIO, EXPRESSED
8 AS A PERCENTAGE.

9 (3) THE COMMISSIONER SHALL ESTABLISH AND ADOPT BY REGULATION
10 A METHODOLOGY TO BE USED IN THE ANNUAL REPORT THAT ENSURES A CLEAR
11 SEPARATION OF ALL DIRECT BEHAVIORAL HEALTH CARE EXPENSES AND
12 BEHAVIORAL HEALTH CARE ADMINISTRATIVE EXPENSES WHETHER INCURRED
13 DIRECTLY OR THROUGH A SUBCONTRACTOR.

14 (4) THE CARRIER OR MANAGED BEHAVIORAL HEALTH CARE
15 ORGANIZATION REQUIRED TO FILE A REPORT UNDER THIS SUBSECTION SHALL
16 PERFORM AN AUDIT OF THE DATA REQUIRED IN THE REPORT AT THE CLAIMS LEVEL.

17 (5) FAILURE OF A CARRIER OR MANAGED BEHAVIORAL HEALTH CARE
18 ORGANIZATION TO SUBMIT THE INFORMATION REQUIRED UNDER THIS SUBSECTION
19 IN A TIMELY MANNER SHALL RESULT IN A PENALTY OF \$500 FOR EACH DAY AFTER
20 MARCH 1 THAT THE INFORMATION IS NOT SUBMITTED.

21 (F) EACH CARRIER REQUIRED TO FILE A REPORT UNDER SUBSECTION (D) OF
22 THIS SECTION SHALL:

23 (1) PROVIDE THE INFORMATION CONTAINED IN THE REPORT TO
24 MEMBERS AND PROSPECTIVE MEMBERS IN CLEAR, READABLE, AND CONCISE FORM;
25 AND

26 (2) MAKE THE INFORMATION CONTAINED IN THE REPORT TO THE
27 GENERAL PUBLIC IN CLEAR, READABLE, AND CONCISE FORM.

28 (G) ON OR BEFORE SEPTEMBER 1 OF EACH YEAR, THE COMMISSIONER SHALL
29 MAKE PUBLICLY AVAILABLE, UPON REQUEST, THE FORM REQUIRED UNDER
30 SUBSECTION (D) OF THIS SECTION.

31 (H) THE COMMISSIONER MAY ADOPT REGULATIONS TO CARRY OUT THE
32 PROVISIONS OF THIS SECTION.

33 15-605.

34 (a) (1) On or before March 1 of each year, an annual report that meets the
35 specifications of paragraph (2) of this subsection shall be submitted to the
36 Commissioner by:

1 (i) each authorized insurer that provides health insurance in the
2 State;

3 (ii) each nonprofit health service plan that is authorized by the
4 Commissioner to operate in the State;

5 (iii) each health maintenance organization that is authorized by the
6 Commissioner to operate in the State; and

7 (iv) as applicable in accordance with regulations adopted by the
8 Commissioner, each managed care organization that is authorized to receive Medicaid
9 prepaid capitation payments under Title 15, Subtitle 1 of the Health - General
10 Article.

11 (2) The annual report required under this subsection shall:

12 (i) be submitted in a form required by the Commissioner; and

13 (ii) include for the preceding calendar year the following data for all
14 health benefit plans specific to the State:

15 1. premiums written;

16 2. premiums earned;

17 3. total amount of incurred claims including reserves for
18 claims incurred but not reported at the end of the previous year;

19 4. total amount of incurred expenses, including commissions,
20 acquisition costs, general expenses, taxes, licenses, and fees, estimated if necessary;

21 5. loss ratio; and

22 6. expense ratio.

23 (3) The data required under paragraph (2) of this subsection shall be
24 reported:

25 (i) by product delivery system for health benefit plans that are
26 issued under Subtitle 12 of this title;

27 (ii) in the aggregate for health benefit plans that are issued to
28 individuals;

29 (iii) in the aggregate for a managed care organization that operates
30 under Title 15, Subtitle 1 of the Health - General Article; and

31 (iv) in a manner determined by the Commissioner in accordance
32 with this subsection for all other health benefit plans.

1 (4) The Commissioner, in consultation with the Secretary of Health and
2 Mental Hygiene, shall establish and adopt by regulation a methodology to be used in
3 the annual report that ensures a clear separation of all medical and administrative
4 expenses whether incurred directly or through a subcontractor.

5 (5) The Commissioner may conduct an examination to ensure that an
6 annual report submitted under this subsection is accurate.

7 (6) Failure of an insurer, nonprofit health service plan, or health
8 maintenance organization to submit the information required under this subsection
9 in a timely manner shall result in a penalty of \$500 for each day after March 1 that
10 the information is not submitted.

11 (b) (1) Before a managed care organization may enroll a medical assistance
12 program recipient, the managed care organization shall provide a business plan to the
13 Commissioner.

14 (2) As part of the annual report required under subsection (a) of this
15 section, a managed care organization shall:

16 (i) file a consolidated financial statement in accordance with
17 paragraph (3) of this subsection;

18 (ii) provide a list of the total compensation from the managed care
19 organization, including all cash and deferred compensation, stock, and stock options
20 in addition to salary, of each member of the Board of Directors of the managed care
21 organization, and each senior officer of the managed care organization or any
22 subsidiary of the managed care organization as designated by the Commissioner; and

23 (iii) provide any other information or documents necessary for the
24 Commissioner to ensure compliance with this subsection and subsections (a)(3)(iii)
25 and (c)(5), (6), and (7) of this section and for the Secretary of Health and Mental
26 Hygiene to carry out Title 15, Subtitle 1 of the Health - General Article.

27 (3) The consolidated financial statement shall:

28 (i) cover the managed care organization and each of its affiliates
29 and subsidiaries; and

30 (ii) consist of the financial statements of the managed care
31 organization and each of its affiliates and subsidiaries prepared in accordance with
32 statutory accounting principles and on a form approved by the Commissioner, and
33 certified to by an independent certified public accountant as to the financial
34 condition, transactions, and affairs of the managed care organization and its affiliates
35 and subsidiaries for the immediately preceding calendar year.

36 (c) (1) For a health benefit plan that is issued under Subtitle 12 of this title,
37 the Commissioner may require the insurer, nonprofit health service plan, or health
38 maintenance organization to file new rates if the loss ratio is less than 75%.

1 (2) (i) Subject to subparagraph (ii) of this paragraph, for a health
2 benefit plan that is issued to individuals the Commissioner may require the insurer,
3 nonprofit health service plan, or health maintenance organization to file new rates if
4 the loss ratio is less than 60%.

5 (ii) Subparagraph (i) of this paragraph does not apply to an
6 insurance product that:

7 1. is listed under § 15-1201(f)(3) of this title; or

8 2. is nonrenewable and has a policy term of no more than 6
9 months.

10 (iii) The Commissioner may establish a loss ratio for each insurance
11 product described in subparagraph (ii)1 and 2 of this paragraph.

12 (3) The authority of the Commissioner under paragraphs (1) and (2) of
13 this subsection to require an insurer, nonprofit health service plan, or health
14 maintenance organization to file new rates based on loss ratio:

15 (i) is in addition to any other authority of the Commissioner under
16 this article to require that rates not be excessive, inadequate, or unfairly
17 discriminatory; and

18 (ii) does not limit any existing authority of the Commissioner to
19 determine whether a rate is excessive.

20 (4) (i) In determining whether to require an insurer to file new rates
21 under this subsection, the Commissioner may consider the amount of health
22 insurance premiums earned in the State on individual policies in proportion to the
23 total health insurance premiums earned in the State for the insurer.

24 (ii) The insurer shall provide to the Commissioner the information
25 necessary to determine the proportion of individual health insurance premiums to
26 total health insurance premiums as provided under this paragraph.

27 (5) The Secretary of Health and Mental Hygiene, in consultation with
28 the Commissioner and in accordance with their memorandum of understanding, may
29 adjust capitation payments for a managed care organization or for the Maryland
30 Medical Assistance Program of a managed care organization that is a certified health
31 maintenance organization:

32 (i) if the loss ratio is less than 80% during calendar year 1997; and

33 (ii) during each subsequent calendar year if the loss ratio is less
34 than 85%.

35 (6) A loss ratio reported under paragraph (5) of this subsection shall be
36 calculated separately and may not be part of another loss ratio reported under this
37 section.

1 (7) Any rebate received by a managed care organization may not be
2 considered part of the loss ratio of the managed care organization.

3 (d) Each insurer, nonprofit health service plan, and health maintenance
4 organization shall provide annually to each contract holder a written statement of the
5 loss ratio for a health benefit plan as submitted to the Commissioner under this
6 section.

7 (e) (1) On or before May 1 of each year, the Commissioner shall transmit to
8 the Maryland Health Care Commission any information it needs to evaluate the
9 Comprehensive Standard Health Benefit Plan as required under § 15-1207 of this
10 title.

11 (2) The information provided by the Commissioner shall be specified in
12 regulations adopted by the Commissioner in consultation with the Maryland Health
13 Care Commission.

14 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take
15 effect October 1, 2003.